

Building the businesses behind enterprise AI.

Bailiwick Ventures develops ventures around operational problems. FohBoh.ai brings that approach to a consequential question: what evidence supports the data and actions a business relies on?

The Bailiwick investment thesis

BV funds pre-seed architecture in the Studio and MVP development through BailiwickVibe. Project investing begins at Stage 5, after MVP completion at Stage 4. Outside Seed investors fund Stage 6 commercialization and GTM. CEO recruitment spans pre-Seed and post-Seed. Investors evaluate each venture's evidence, economics, and next milestones.

Featured opportunity FohBoh.ai

Enterprise AI can retrieve information, generate answers, and propose actions. Businesses still need to establish whether the supporting records agree with evidence and governing rules. FohBoh.ai is building certification infrastructure for that need, with restaurant operations as its first configured sector.

One engine with two product directions

MGE is the deterministic certification engine. Certified Intelligence checks business data against evidence and rules. Countersign, the Certified Execution product in development, is designed to approve or deny proposed AI-agent actions before execution, with enforcement through integrated destination systems.

The investment case to test

Can a focused restaurant deployment establish repeatable value, then support API licensing to platforms serving many customers? The opportunity depends on reproducible results, integration adoption, paid usage, and expansion economics.

Product status: MGE Certified Intelligence is in staging, with production release pending. Countersign is in development and is not yet available.

From proof to embedded usage.

Three modules with measurable customer value

Sentry applies MGE across three restaurant cost areas: M01 merchant processing, M02 delivery marketplace fees, and M04 supply chain and supplier invoices. Each module checks charges against agreements and source records, documenting supported findings and evidence gaps. Together, they provide concrete settings to evaluate certification quality and customer value.

Expand through platform distribution

The intended distribution model licenses MGE by API to enterprise platforms and partners. Sector-neutral architecture supports additional industry configurations; each requires its own rules, mappings, and validation. Countersign adds a potential route to agent developers and platforms as the product matures.

Connect usage to revenue

The planned commercial model combines annual enterprise licensing, implementation fees, and metered usage. Certification volume and Countersign decisions are separate usage measures. Investors should assess paid volume alongside revenue, gross margin, retention, customer concentration, and integration costs.

Make the next financing milestone specific

Diligence should establish reproducible certification results, production readiness, successful partner integrations, paid pilot conversion, and the resources required to support customers. For Countersign, a controlled demonstration should show that denied actions cannot execute through the integrated enforcement path.

FohBoh.ai Stage 5 Seed invitation

Bailiwick Ventures invites prospective investors to discuss participation in FohBoh.ai's Stage 5 Seed round, supporting commercialization and go-to-market execution following MVP completion. Contact Michael Atkinson to discuss fit, diligence, and project-specific terms.

Source basis: Bailiwick Venture Model v3; FohBoh.ai public product overview, reviewed October 24, 2026; founder-provided business model. This overview does not specify investment terms.